#### compañía de Minas Buena ventura

/ears

#### **PRESENTATION 2013**



### **Cautionary Statement**

This package of presentation materials contains forward-looking information regarding sales and production volumes, cash production costs, general and administrative expenses, capital expenditures, development projects and other matters. Important factors that might cause future results to differ from these projections are described in BVN'S form 20-F filed with the Securities and Exchange Commission.

### 1. COMPANY OVERVIEW



### Company overview 60 years in mining

#### Strong portafolio of mining projects

At least 70% of revenues from precious metals

Growing gold production from direct operations

Listed in the NYSE (BVN) and the Lima Stock Exchange (BVN.LM)



#### Attractive Equity Investments

- 43.65% stake in Yanacocha
- 19.58% stake in Cerro Verde
- 49.00% stake in Chucapaca

#### Strong cash position / balance sheet

#### **Experienced team**

No hedges

#### Focused in exploration

### 2. GOLD MARKET

## Our positive perception of gold

#### **Demand factors**

Investment demand due to US\$ weakness and inflation risk.

Potential increase in Central Banks demand.

ETF's as a vehicle to acquire gold.

Increase in gold holdings per capita as safe haven.

#### **Supply factors**

No major gold deposits discovered.

Increase in the industry average cash cost (> US\$ 650 per Oz) and all-in cost (> US\$1,100 per Oz)

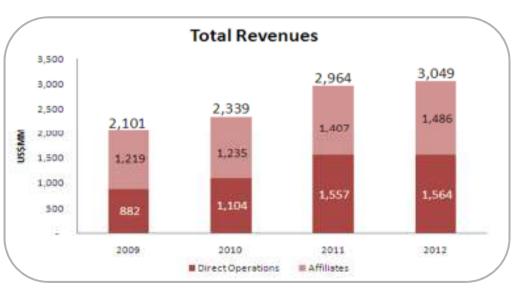
Increasing social issues and environmental restrictions.

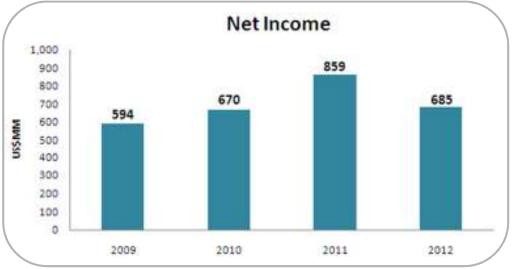
Flat global gold production and reserves, despite the higher gold price.

### 3. FINANCIAL HIGHLIGHTS



#### Financial Track Record

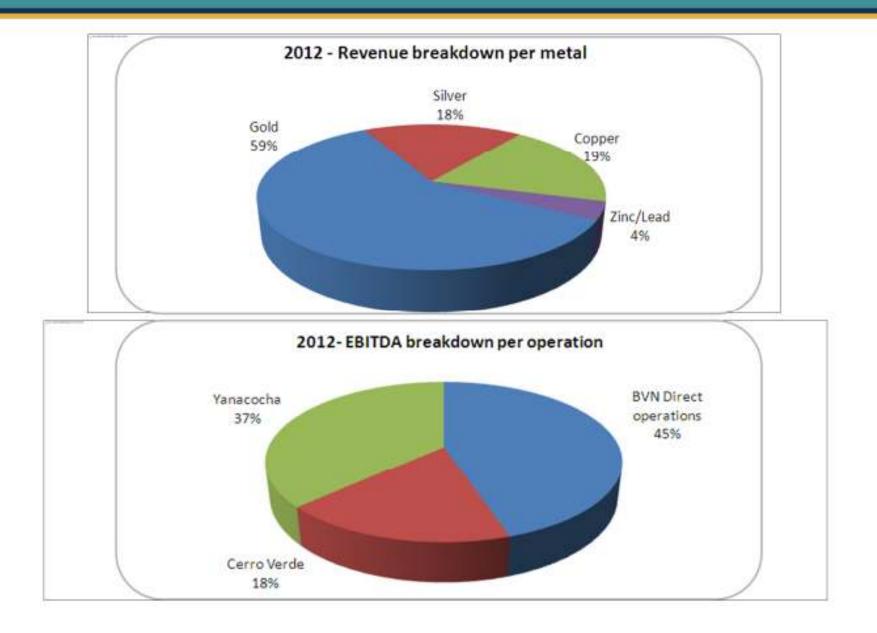






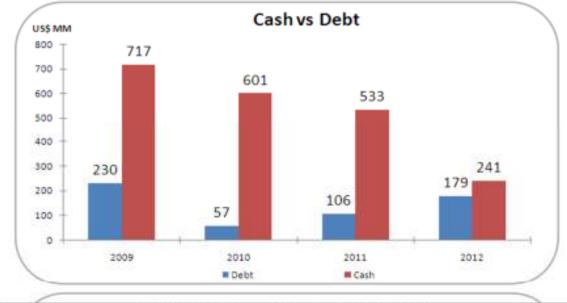


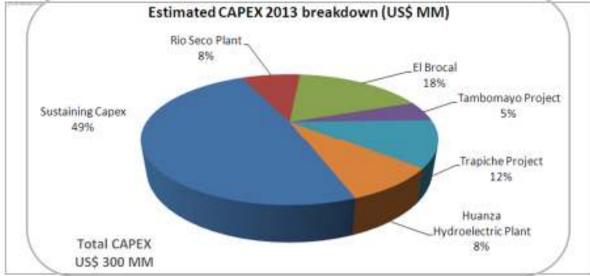
### Buenaventura & Affiliates Revenues & EBITDA Breakdown





### Balance Sheet & CAPEX





### 4. OPERATIONAL HIGHLIGHTS

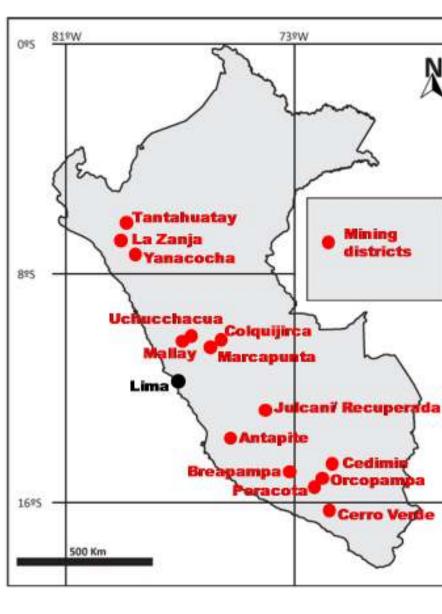


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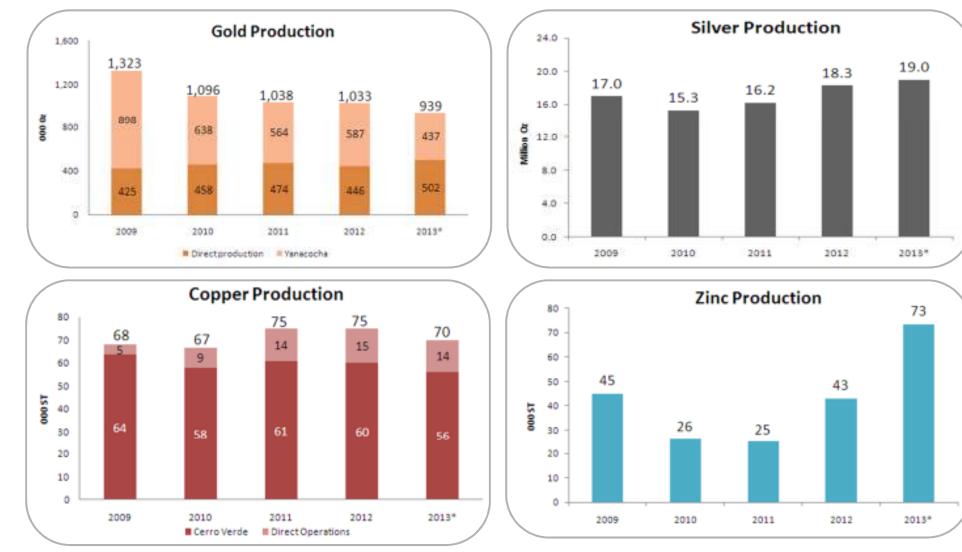
AFFILIAI ES

### Main Operations

NAME	SINCE	METALS	TYPE
Uchucchacua	1975	Silver, Lead, Zinc	Ug
Orcopampa	1967	Gold, Silver	Ug
Poracota	2006	Gold, Silver	Ug
Julcani	1953	Silver, Copper, Lead	Ug
Recuperada	1956	Silver, Lead, Zinc	Ug
Mallay	2012	Silver, Lead, Zinc	Ug
Antapite	2001	Gold, Silver	Ug
Breapampa	2012	Gold, Silver	Ор
Cedimin	1989	Gold, Silver	Ug
El Brocal (53.76%) (Colquijirca/Marcapunta)	1956	Zinc, Lead, Silver, Copper	Op/Ug
<b>La Zanja</b> (53.06%)	2010	Gold, Silver	Ор
Coimolache (Tantahuatay) (40.04%)	2011	Gold, Silver	Ор
<b>Yanacocha</b> (43.65%)	1993	Gold, Silver	Ор
<b>Cerro Verde</b> (19.58%)	1993	Copper, Molybdenum	Ор



# Gold, Silver, Copper and Zinc Equity Production



(\*) Estimated



### Reserves & Resources (NRM)





### Cash Costs

METAL		2013 CASH COST *	2012 CASH COST	2012 REALIZED PRICE
Gold	US\$ / Oz Au	600 - 630	584	1,679
Silver	US\$ / Oz Ag	16.0 - 17.0	16.87	31.25
Zinc	US\$ / TM Zn	900 – 1,000	1,264	1,919
Copper	US\$ / Lb Cu	1.35 – 1.45	1.32	3.60

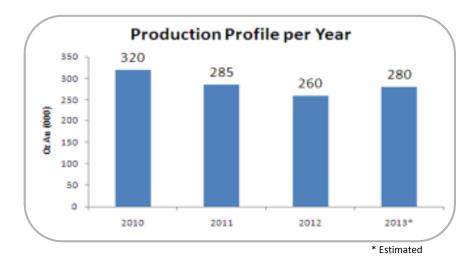
\* Estimated

### 5. DIRECT OPERATIONS



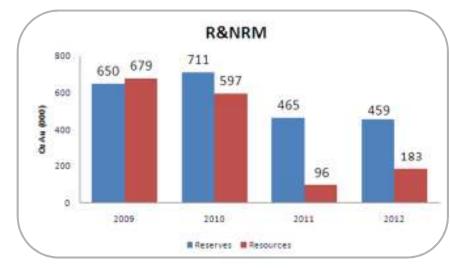
#### ORCOPAMPA

Main metals	Gold, Silver
Deposit & Mine type	Underground
Plant Capacity (MT per day)	1,540
Cash Cost (Average 2012)	US\$ 559 / OzAu

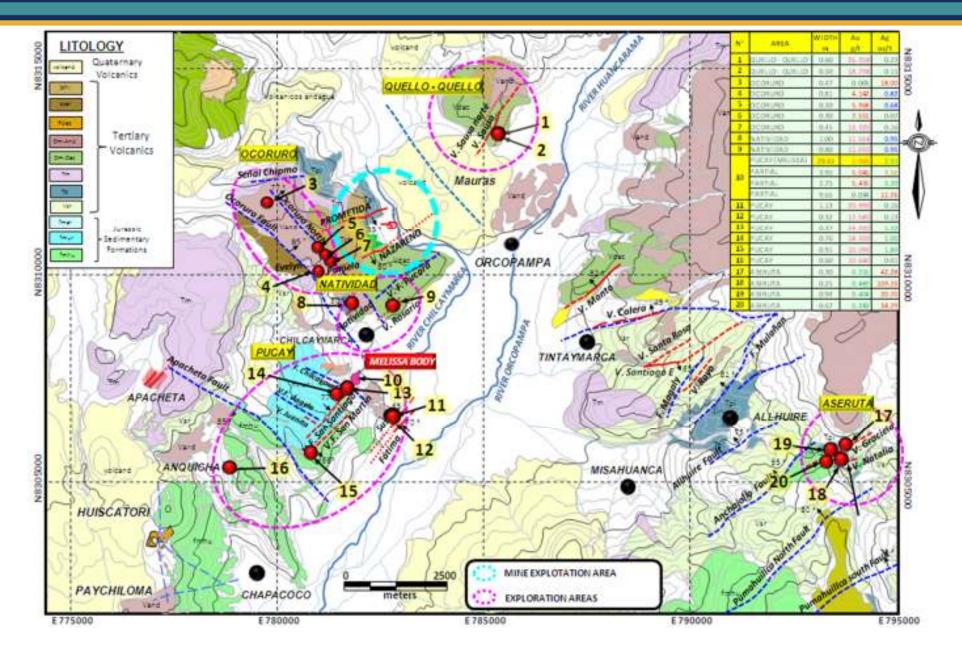


#### **MAIN PROJECTS**

• Exploring new areas in Orcopampa District: encouraging results in Quello Quello & Pucay.



# Orcopampa: Chipmo operation & exploration areas





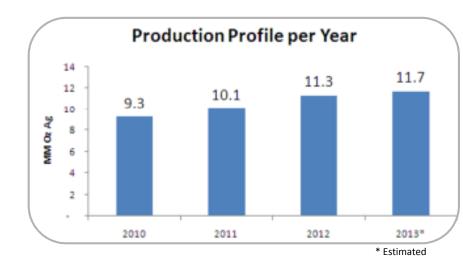
#### UCHUCCHACUA

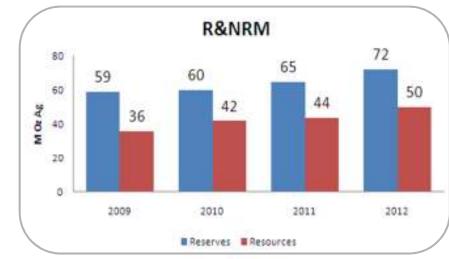


Main metals	Silver, Zinc, Lead
Deposit & Mine type	Underground
Plant Capacity (MT per day)	2,900
Cash Cost (Average 2012)	US\$ 16.97/ OzAg

#### MAIN GROWTH PROJECTS

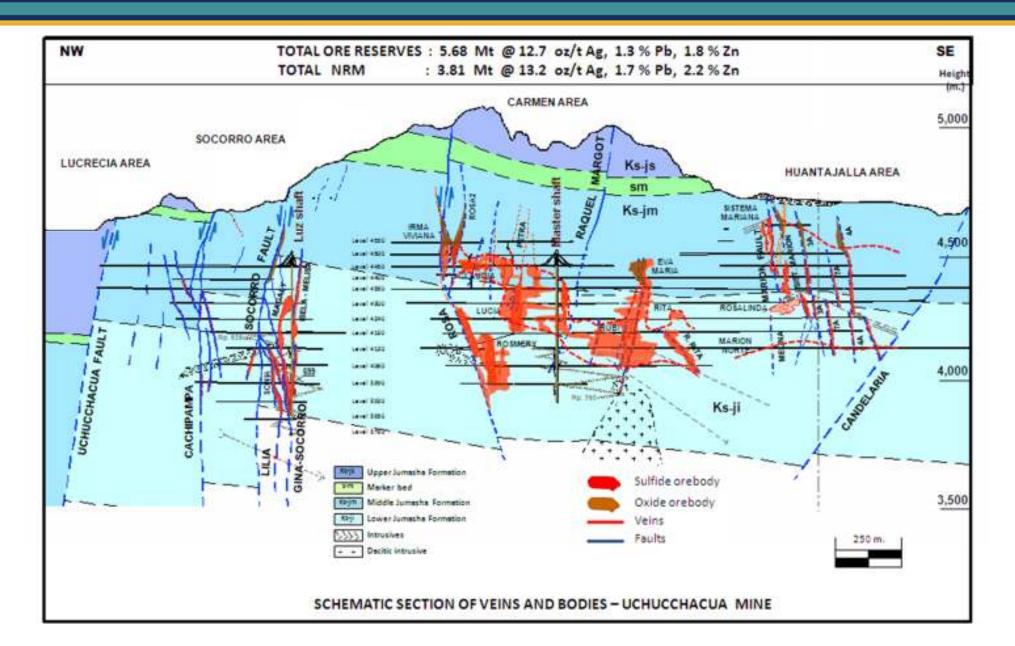
•Exploring & Developing Brownfield areas: Mallay, Yumpag , Chanca.







#### **Uchucchacua Cross Section**





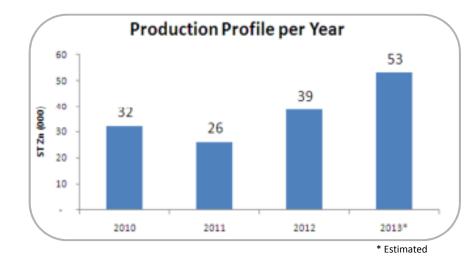
### EL BROCAL

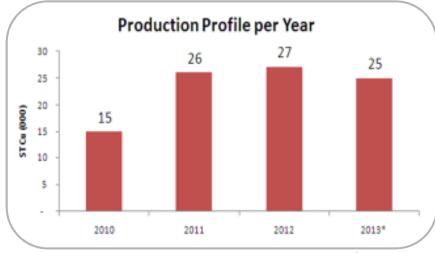


Ownership	53.8% Buenaventura
COLQUIJIRCA	
Main metals	Zinc, Silver, Lead
Deposit & Mine type	Open Pit
Cash Cost (Average 2012)	US\$ 1,264 / MtZn

#### MARCAPUNTA

Main metals	Copper
Deposit & Mine type	Underground
Cash Cost (Average 2012)	US\$ 5,371 / MtCu



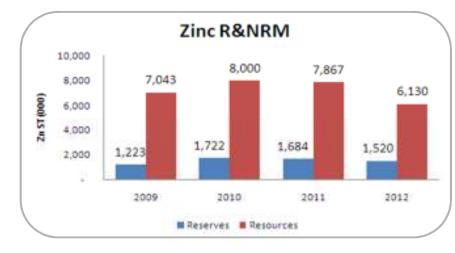


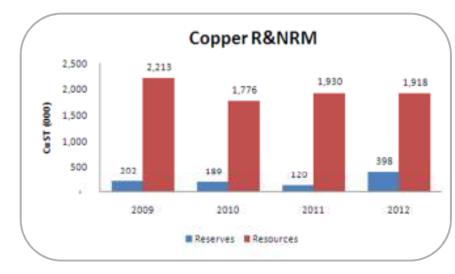
\* Estimated



#### **EL BROCAL**

RESERVES &	RESOURCES	Silver (M Oz)	Zinc (M ST)	Copper (M ST)	Gold (M Oz)
RESERVES	Tajo Norte + La LLave	48.3	1.5	-	
IN SERVICE	Marcapunta Norte	9.4	-	0.4	0.2
	Tajo Norte + La LLave	19.0	0.8	-	-
RESOURCES	Marcapunta Norte	32.2	-	0.9	0.7
Marcapunta Oeste			-	1.0	0.7
	San Gregorio	19.3	5.3	-	-

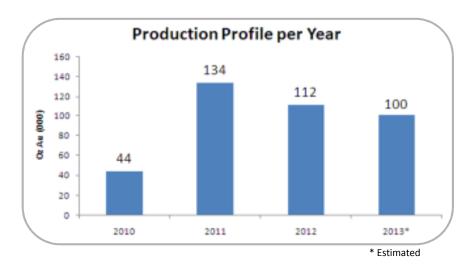






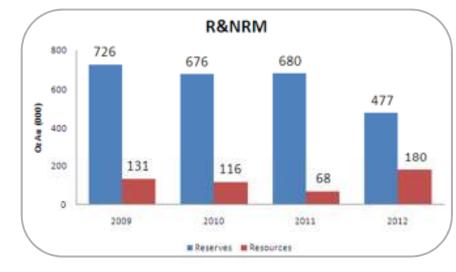
#### LA ZANJA

Ownership	53% BVN, 47% Newmont
Main metals	Gold, Silver
Deposit & Mine type	Open Pit
Estimated production per year	100k Oz Au
Cash Cost (Average 2012)	US\$ 622 / OzAu



#### **MAIN PROJECT**

- Construction of the Pampa Verde project to expand the life of mine.
- •Exploring higher grade underground areas.

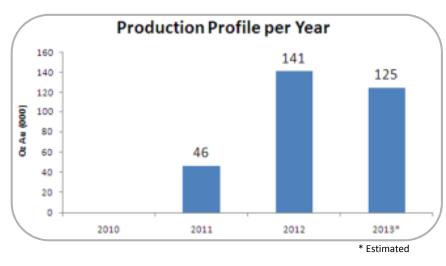




#### TANTAHUATAY

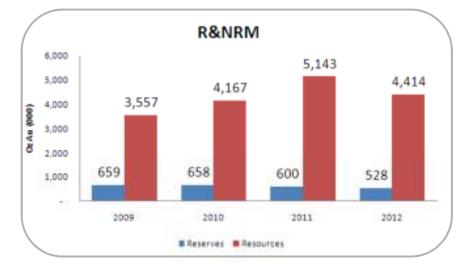


Ownership	40% BVN, 44% SCCO, 16% ESPRO
Main metals	Gold, Silver
Deposit & Mine type	Open Pit
Estimated production per year	100k Oz Au
Cash Cost (Average 2012)	US\$ 407 / OzAu



#### MAIN GROWTH PROJECTS

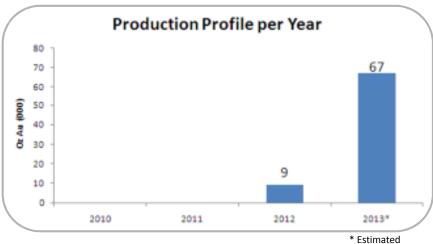
• Cienaga Norte & Tantahuatay II projects to expand the life of mine.





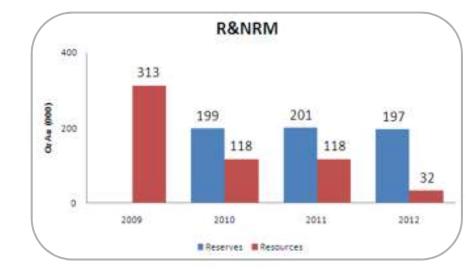
#### BREAPAMPA





#### MAIN GROWTH PROJECTS

• Expand resources in Pucagallo & Senccata areas.



### 6. AFFILIATES



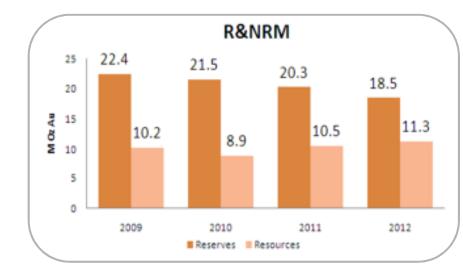
#### YANACOCHA



#### **Production Profile per Year** 2,500 2,000 1,461 (000) 1,346 1,293 1,500 1,000 Oz Au 1,000 500 0 2010 2011 2012 2013\* \* Estimated

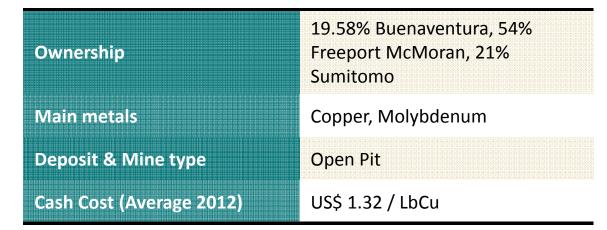
#### **CONGA PROJECT**

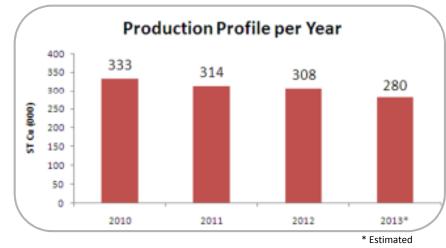
- Reserves: 12.6M Oz Au
- Water first: on-track to complete construction of Chailhuagon reservoir by end of 3Q13.
- CAPEX: USD 5.0 Billion
- Reviewing development cost reduction oportunities for Conga.





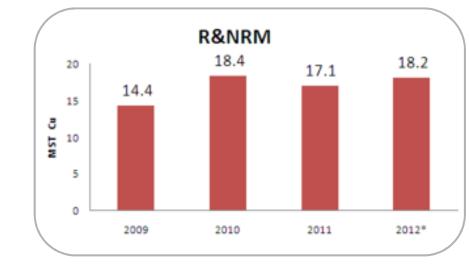
### CERRO VERDE





#### MAIN GROWTH PROJECTS

- Expansion of concentrator facilities from 120K to 360K MT per day.
  - Expected copper annual production after expansion: 600K MT (beginning in 2016).
  - Total CAPEX: US\$4.4 Billion.
  - Engineering completed.
  - Permitting completed.
  - Construction to start in 1Q13.

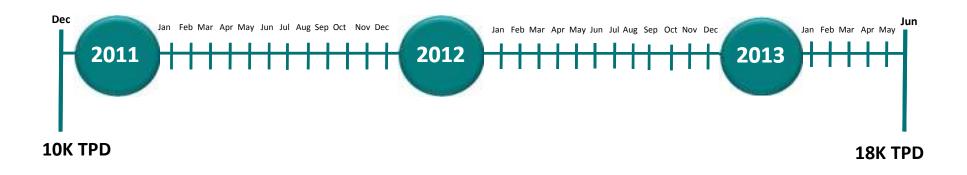


### 7. DEVELOPMENT PROJECTS AND EXPLORATION PROSPECTS

### EL BROCAL EXPANSION PROJECT



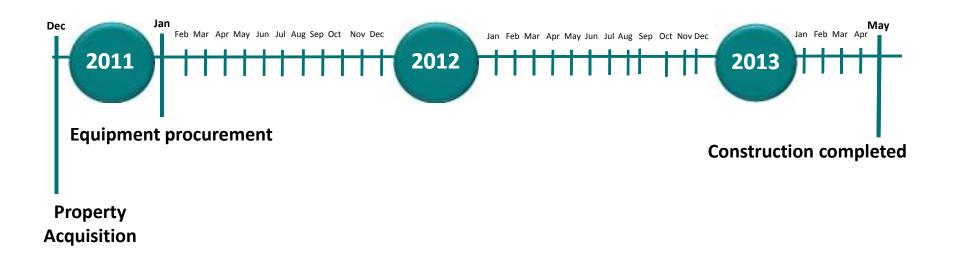
Ownership	53.8% Buenaventura
САРЕХ	US\$ 383 million
Objective	To expand plant capacity from 6K TPD to 18K TPD and a new tailing dam construction
Status	Completing expansion from 10K TPD to 18K TPD



### RIO SECO PROCESSING PLANT



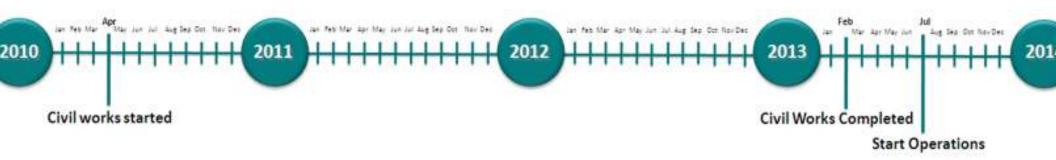
Ownership	100% Buenaventura
САРЕХ	US\$ 90 million
Objective	To improve the quality of lead -silver concentrates from Uchucchacua mine by reducing manganese content . Resultant manganese sulfate concentrate with commercial value.
Status	To start commissioning of main equipment.



### HUANZA HYDROELECTRICAL PLANT

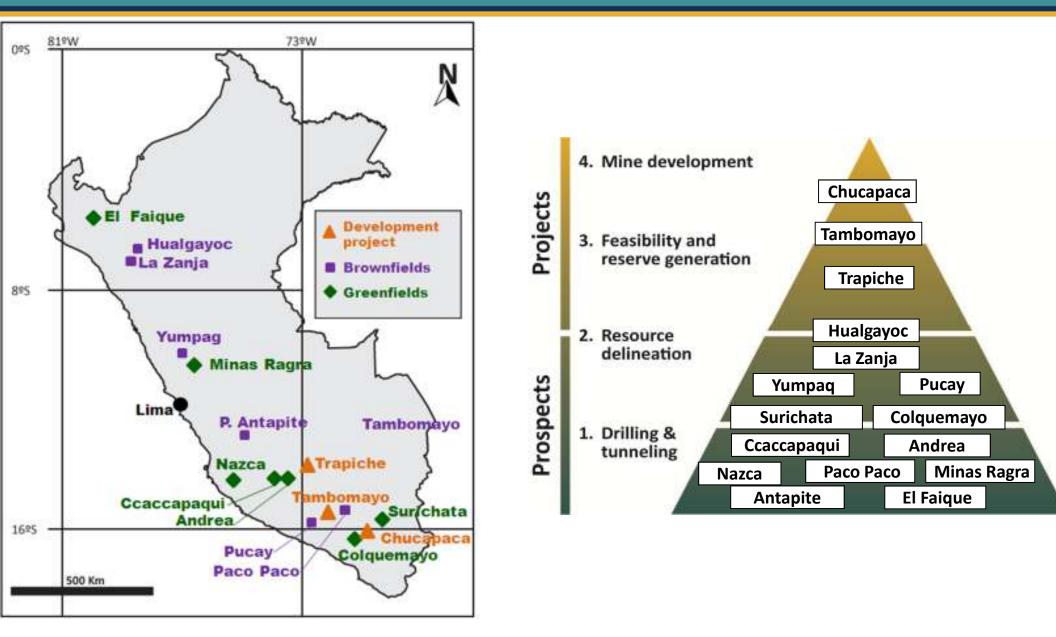


Ownership	100% Buenaventura
САРЕХ	US\$ 180 million
Objective	To assure energy supply for direct operations
Energy generation	90.6 Mw
Status	Under construction





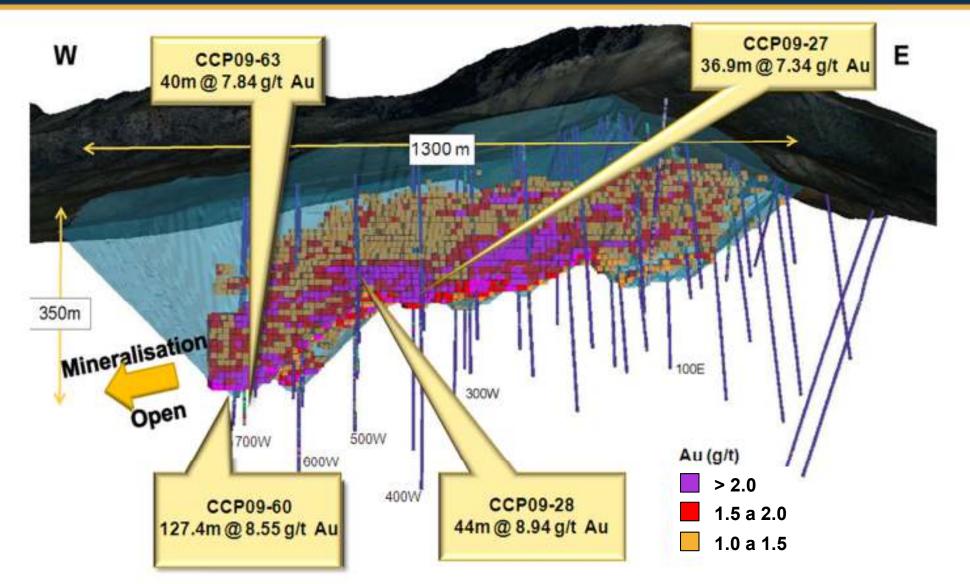
### **Exploration Projects & Prospects**





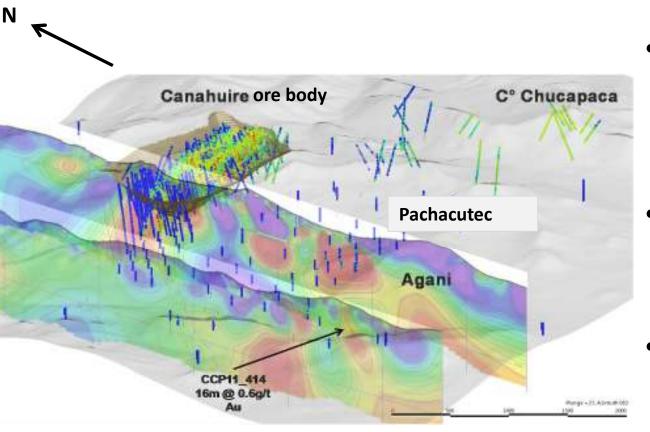
Ownership	49% Buenaventura & 51% Gold Fields
Main metals	Gold (copper and silver)
Deposit & Mine Type	Open pit and/or underground. Gravity, Flotation and CIL
Status	District scale exploration of new targets. Water scheme & independent dam design in progress. Feasibility study: reviewing open-pit scope and capital.
Mineral Resources (NRM)	132.7 M Mt @ 1.4 g/t Au, 0.09% Cu and 10.8 g/t Ag = 7.6 million Au equivalent ounces (As of September 2011)

# Longitudinal section, block model and resource cone for Canahuire ore body



(As of September 2011) NRM : 132.7 Mt @ 1.4 g/t Au, 0.09 % Cu, 10.8 g/t Ag (7.6 M ounces of equivalent gold)

## Chucapaca district scale exploration



- Exploring the potential
  - Exploration EIAsd submitted
  - Drilling to start after EIAsd is approved: 2Q, 2013
  - Test new targets near Canahuire

#### Evaluating options

- Underground: selective and bulk
- Combined: open-pit and underground

#### Value-engineering

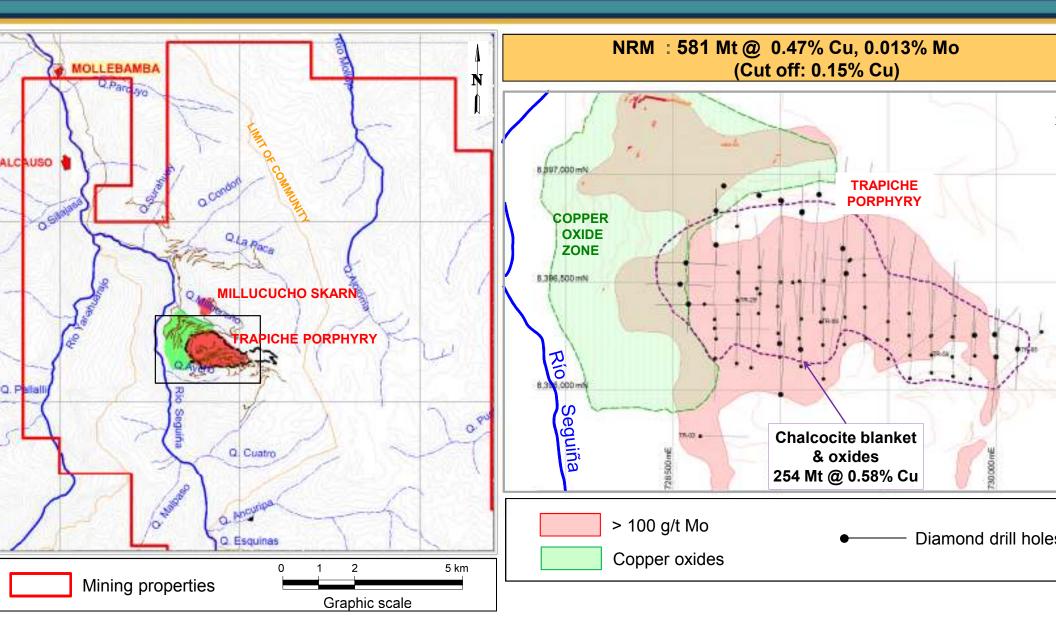
- Reviewing capital
- Reviewing open-pit scope
- Working on access to land

#### Developing a business case and exploring the potential

# (EL MOLLE VERDE S.A.C.)

Ownership	100% Buenaventura	
Main metals	Copper, (molybdenum and gold)	
Deposit & Mine type	Open pit. Heap leach and SX/EW	
Status	Advanced exploration, infill drilling and scoping studies. In June 2011: 30 years agreement signed with the Mollebamba community.	
Mineral Resources (NRM) December 31 <sup>st</sup> , 2012	581 Mt @ 0.47% Cu (2.72 Mt fine copper) Cut off: 0.15% Cu Includes 223 Mt @ 0.55% Cu of leachable material	

# CONTRACTOR OF STRATES Trapiche: Mo anomaly and chalcocite blanket



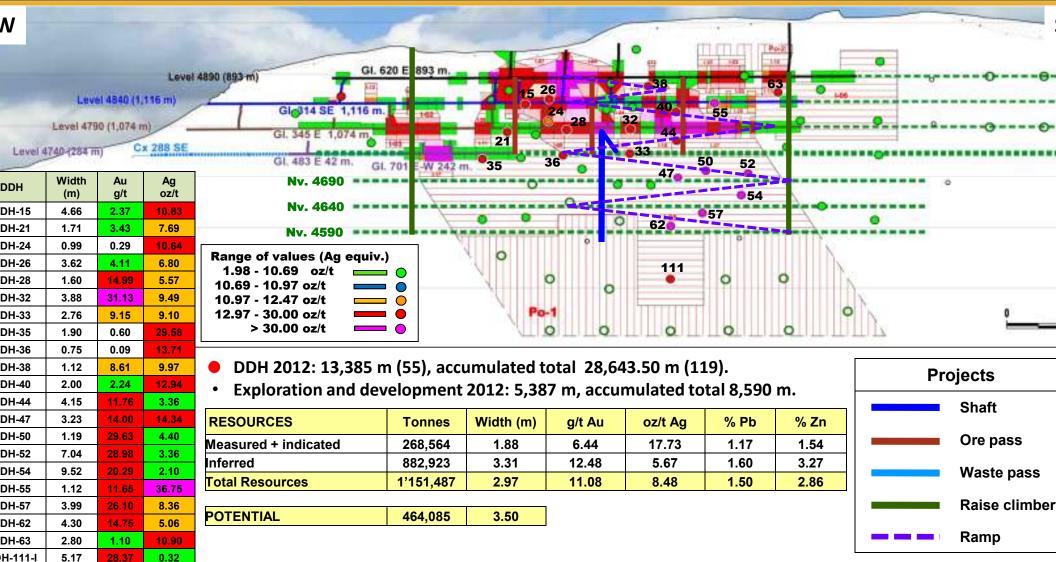




### TAMBOMAYO

Ownership	100% Buenaventura	
Main metals	Gold and silver	
Deposit & Mine Type	High grade veins for underground mining with conventional metallurgy	
Status	Advanced exploration , mine development & engineering. Drilling new structures	
Mineral Resources (NRM) December 31 <sup>st</sup> , 2012	1.15 Mt @ 8.48 oz/t Ag, 11.08 g/t Au, 1.50% Pb and 2.86% Zn	

# Sambomayo: longitudinal section of Mirtha vein system



DDH program 2013: 18,000 m

0

H-111-II

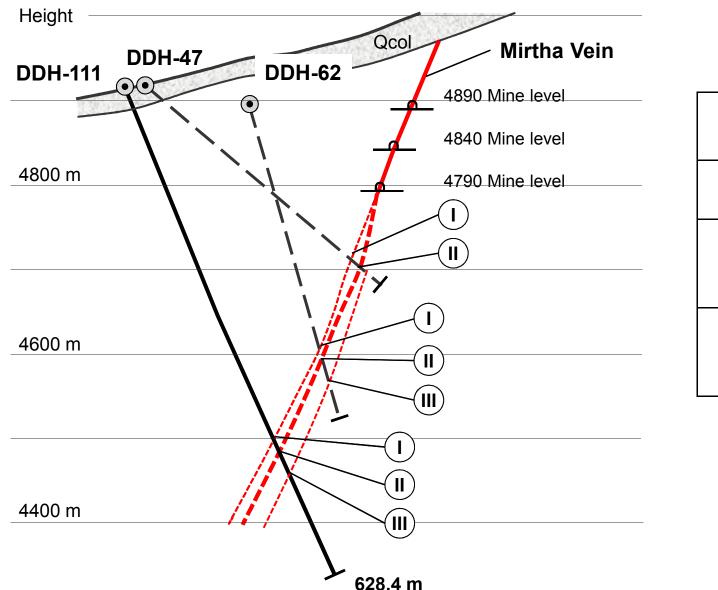
2.72

69.12

0.56

Exploration and development program 2013: 12,000 m

## Tambomayo: cross section Mirtha vein system



#### **Drill intercepts**

DDHs	TRUE WIDTH	Au	Ag
_	(m)	(g/t)	(oz/t)
47-l	1.84	17.81	8.75
47-II	3.23	14.00	14.34
62-I	3.20	14.75	6.06
62-II	4.30	6.49	8.48
62-III	0.86	5.75	1.30
111-I	8.18	6.69	4.53
111-II	5.17	28.37	0.39
111-III	2.72	69.12	0.56

Range of values (Ag equiv.)			
1.98 - 10.69 oz/t			
10.69 - 10.97 oz/t			
10.97 - 12.47 oz/t	<u> </u>		
12.97 - 30.00 oz/t			
> 30.00 oz/t			

# 8. STRATEGY

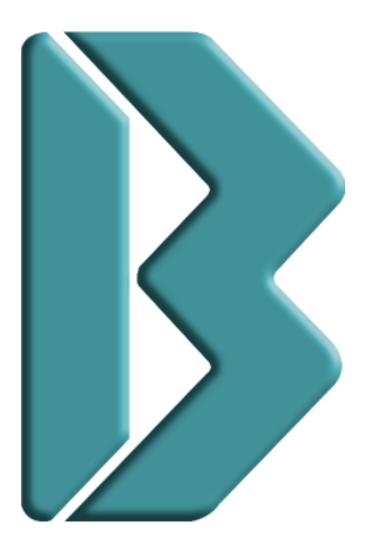


#### Creating Value Through...





#### Shareholders Strategy



• BVN has not issued new equity for 17 years.

Dividend policy: dividends will not be less than 20% of net profits.

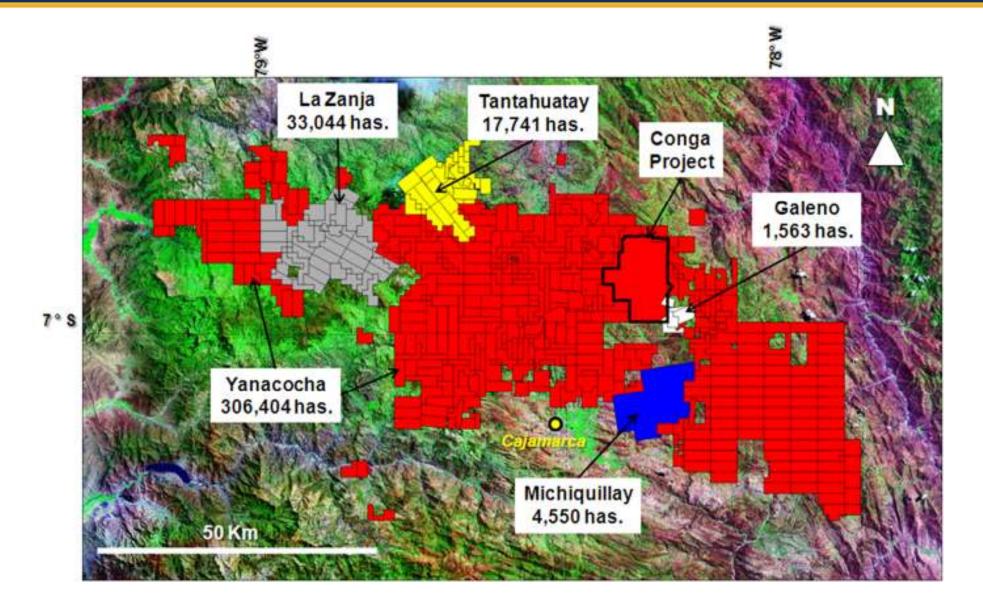
#### compañía de Minas Buena ventura

www.buenaventura.com Investor Relations : Daniel Domínguez Telephone: (511) 419-2536 E-mail: daniel.dominguez@buenaventura.pe

## APPENDIX



# Major mining properties & projects in Cajamarca





### **Shareholders Structure**

NAME	INTEREST	
Institutional Investors & Index Funds	55%	
Benavides Family	27%	
Peruvian Pension Funds (AFP's)	16%	
Others	2%	

